



RESIDENTIAL DOWNLIGHT PRICE & SALES GUIDE

EVERY JOB + \$150.00 CALL OUT FEE / \$100.00 CANCELATION FEE

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ID#	PRODUCT SERVICE	TYPE	DESCRIPTION & EXPLANATION	PRICE ex. GST
DL1	INSTALL 1 X PREMIUM TRI-COLOUR DOWNLIGHT TO 'EXISTING SWITCH'	SUPPLY & INSTALL TO EXISTING POWER & SWITCH	SCOPE: SUPPLY & INSTALL 1 X PREMIUM TRI-COLOUR SAL (WHITE OR STAINLESS) DOWNLIGHT TO EXISTING SWITCH METHOD: SAFELY CONNECT TO EXISTING LIGHTING CIRCUIT IN ROOF, CONNECTIONS MADE IN AUS STD'S HOUSING, FIND PERFECT LOCATION USING MULTI-PLANE LASER LEVEL. CUT NEAT HOLE IN CEILING FOR DOWNLIGHT, INSTALL DOWNLIGHT & SET TO CUSTOMER PREFFERED COLOUR, CONNECT NEW LIGHT TO EXISTING SWITCH CIRCUIT & TEST. REQUIREMENTS: SAFELY INSTALLED EXISTING POWER SOURCE & SWITCH, TIMBER BATON CEILINGS W/ ADEQUATE ACESS ONLY, 100mm ROOF SPACE, POWER SOURCE MUST HAVE EXISTING RCD, NO ASPESTOS ROOFING, WARM OR COOL LIGHTING MUST BE DECIDED PRIOR TO INSTALL, SALES POINTS: ALWAYS USE PREMIUM SAL TRI COLOR DIMMABLE 72MM DOWNLIGHTS (WHITE OR STAINLESS), ALWAYS CENTERED W/ MULTI-PLANE LASER LEVEL TO ENSURE PERFECT SPACING. ALL HOLES CUT USING DUST COWL TO AVOID UNNECCESARY MESS. REMOVAL OF EXISTING FITTING & OLD ILLEGAL WIRING INCLUDED.	\$110 inc. GST (Each)
DL2	INSTALL 4 x PREMIUM TRI-COLOUR DOWNLIGHT TO 'EXISTING SWITCH' (WHOLE ROOM)	SUPPLY & INSTALL TO EXISTING POWER & SWITCH	SCOPE: SUPPLY & INSTALL 4 X PREMIUM TRI-COLOUR SAL (WHITE OR STAINLESS) DOWNLIGHT TO EXISTING SWITCH METHOD: SAFELY CONNECT TO EXISTING 240V LIGHTING CIRCUIT IN ROOF, CONNECTIONS MADE IN AUS STD'S HOUSING, FIND PERFECT LOCATION USING MULTI-PLANE LASER LEVEL. CUT NEAT HOLE IN CEILING FOR DOWNLIGHT, INSTALL DOWNLIGHT & SET TO CUSTOMER PREFFERED COLOUR, LOOP ALL DOWNLIGHTS CONNECT NEW LIGHTS TO EXISTING SWITCH CIRCUIT & TEST. REQUIREMENTS: SAFELY INSTALLED EXISTING POWER SOURCE & SWITCH, TIMBER BATON CEILINGS W/ ADEQUATE ACESS ONLY, 100mm ROOF SPACE, POWER SOURCE MUST HAVE EXISTING RCD, NO ASPESTOS ROOFING, WARM OR COOL LIGHTING MUST BE DECIDED PRIOR TO INSTALL, DOWNLIGHT COLOUR MUST BE DECIDED PRIOR TO INSTALL, SALES POINTS: PREMIUM SAL TRI COLOR DIMMABLE 72MM (WHITE OR STAINLESS), ALWAYS CENTERED W/ MULTI-PLANE LASER LEVEL TO ENSURE PERFECT SPACING, REGULAR PLACEMENT USULLY BASED UPON EXISTING DOWNLIGHTS AND MATCHING TO OTHER ROOMS, OTHERWISE SOOMM IN FROM EACH CORNER.ALL HOLES CUT USING DUST COWL TO AVOID UNNECCESARY MESS. REMOVAL OF EXISTING FITTING & OLD ILLEGAL WIRING INCLUDED.	\$500 inc. GST (SET)
DL3	INSTALL 1 X PREMIUM TRI-COLOUR DOWNLIGHT TO 'NEW SWITCH'	SUPPLY & INSTALL TO EXISTING POWER WITH NEW SWITCH	SCOPE: SUPPLY & INSTALL 1 X PREMIUM TRI-COLOUR SAL (WHITE OR STAINLESS) DOWNLIGHT TO NEW SWITCH METHOD: SAFELY CONNECT TO EXISTING 240V LIGHTING CIRCUIT IN ROOF, CONNECTIONS MADE IN AUS STD'S HOUSING, CUT NEAT HOLE IN CEILINNG FOR DOWNLIGHT, RUN NEW SWITCH CABLE TO NEW SWITCH LOCATION, INSTALL NEW SWITCH TO EXISTING HOUSING OR CREATE A PRECISE OPENING FOR NEW SWITCH & TEST. FLUSH MOUNT NEW SWITCH WHERE POSSIBLE. REQUIREMENTS: SAFELY INSTALLED EXISTING POWER SOURCE & SWITCH, TIMBER BATON CEILINGS W/ ADEQUATE ACESS ONLY, 100mm ROOF SPACE, POWER SOURCE MUST HAVE EXISTING RCD, NO ASPESTOS ROOFING, WARM OR COOL LIGHTING MUST BE DECIDED PRIOR TO INSTALL, DOWNLIGHT COLOUR MUST BE DECIDED PRIOR TO INSTALL, ADEQUATE SPACE / CAVITY / OLD SWITCH AVAILABLE FOR INSTALLATION OF NRE SWITCH. SALES POINTS: PREMIUM SAL TRI COLOR DIMMABLE 72MM (WHITE OR STAINLESS), ALWAYS CENTERED W/ MULTI-PLANE LASER LEVEL TO ENSURE PERFECT SPACING, REGULAR PLACEMENT USULLY BASED UPON EXISTING DOWNLIGHTS AND MATCHING TO OTHER ROOMS, OTHERWISE 500MM IN FROM EACH CORNER ALL HOLES CUT USING DUST COWL TO AVOID UNNECCESARY MESS. REMOVAL OF EXISTING FITTING & OLD ILLEGAL WIRING INCLUDED. SWITCH USED WILL BE DETERMINED BY EXISTING BRAND / CUSTOMERR PREFERENCE, OTHERWISEC.CLIPSAL ICONIC SWITCHES WILL BE USED	\$280 inc. GST (Each)
DL4	INSTALL 4 X PREMIUM TRI-COLOUR DOWNLIGHT TO 'NEW SWITCH' (WHOLE ROOM)	SUPPLY & INSTALL TO EXISTING POWER WITH NEW SWITCH	SCOPE: SUPPLY & INSTALL 4 X PREMIUM TRI-COLOUR SAL (WHITE OR STAINLESS) DOWNLIGHT TO NEW SWITCH METHOD: SAFELY CONNECT TO EXISTING 240V LIGHTING CIRCUIT IN ROOF, CONNECTIONS MADE IN AUS STD'S HOUSING, FIND PERFECT LOCATION USING MULTI-PLANE LASER LEVEL. CUT NEAT HOLE IN CEILING FOR DOWNLIGHT, INSTALL DOWNLIGHT & SET TO CUSTOMER PREFFERED COLOUR, LOOP ALL DOWNLIGHTS CONNECT NEW LIGHTS TO EXISTING SWITCH CIRCUIT & TEST. FLUSH MOUNT NEW SWITCH WHERE POSSIBLE. REQUIREMENTS: SAFELY INSTALLED EXISTING POWER SOURCE & SWITCH, TIMBER BATON CEILINGS W/ ADEQUATE ACESS ONLY, 100mm ROOF SPACE, POWER SOURCE MUST HAVE EXISTING RCD, NO ASPESTOS ROOFING, WARM OR COOL LIGHTING MUST BE DECIDED PRIOR TO INSTALL, SALES POINTS: PREMIUM SAL TRI COLOR DIMMABLE 72MM (WHITE OR STAINLESS), ALWAYS CENTERED W/ MULTI-PLANE LASER LEVEL TO ENSURE PERFECT SPACING, REGULAR PLACEMENT USULLY BASED UPON EXISTING DOWNLIGHTS AND MATCHING TO OTHER ROOMS, OTHERWISE 500MM IN FROM EACH CORNER.ALL HOLES CUT USING DUST COWL TO AVOID UNNECCESARY MESS. REMOVAL OF EXISTING FITTING & OLD ILLEGAL WIRING INCLUDED.	\$600 inc. GST (SET)
DL5	INSTALL 1 X PREMIUM TRI-COLOUR DOWNLIGHT TO 'NEW SWITCH' *(DIMMABLE)*	SUPPLY & INSTALL TO EXISTING POWER WITH NEW DIMMABLE SWITCH	SCOPE: SUPPLY & INSTALL 1 X PREMIUM TRI-COLOUR SAL (WHITE OR STAINLESS) DOWNLIGHT TO NEW *DIMMABLE* SWITCH METHOD: SAFELY CONNECT TO EXISTING 240V LIGHTING CIRCUIT IN ROOF, CONNECTIONS MADE IN AUS STD'S HOUSING, CUT NEAT HOLE IN CEILINNG FOR DOWNLIGHT, LOOP DIMMING CIRCUIT TO ALL LIGHTS & RUN NEW SWITCH CABLE TO NEW SWITCH LOCATION, INSTALL NEW SWITCH TO EXISTING HOUSING OR CREATE A PRECISE OPENING FOR NEW SWITCH & TEST. FLUSH MOUNT NEW SWITCH WHERE POSSIBLE. REQUIREMENTS: SAFELY INSTALLED EXISTING POWER SOURCE & SWITCH, TIMBER BATON CEILINGS W/ ADEQUATE ACESS ONLY, 100mm ROOF SPACE, POWER SOURCE MUST HAVE EXISTING RCD, NO ASPESTOS ROOFING, WARM OR COOL LIGHTING MUST BE DECIDED PRIOR TO INSTALL, DOWNLIGHT COLOUR MUST BE DECIDED PRIOR TO INSTALL, ADEQUATE SPACE / CAVITY / OLD SWITCH AVAILABLE FOR INSTALLATION OF NRE SWITCH. SALES POINTS: PREMIUM SAL TRI COLOR DIMMABLE 72MM (WHITE OR STAINLESS), ALWAYS CENTERED W/ MULTI-PLANE LASER LEVEL TO ENSURE PERFECT SPACING, REGULAR PLACEMENT USULLY BASED UPON EXISTING DOWNLIGHTS AND MATCHING TO OTHER ROOMS, OTHERWISE SOOMM IN FROM EACH CORNER. ALL HOLES CUT USING DUST COWL TO AVOID UNNECCESARY MESS. REMOVAL OF EXISTING FITTING & OLD ILLEGAL WIRING INCLUDED. SWITCH USED WILL BE DETERMINED BY EXISTING BRAND / CUSTOMERR PREFERENCE, OTHERWISEC. CLIPSAL ICONIC SWITCHES WILL BE USED	\$380 inc. GST (Each)
DL6	INSTALL 4 X 92MM DIMMABLE DOWNLIGHT TO 'NEW SWITCH' *(DIMMABLE)* (WHOLE ROOM)	SUPPLY & INSTALL TO EXISTING POWER WITH NEW DIMMABLE SWITCH	SCOPE: SUPPLY & INSTALL 4 X PREMIUM TRI-COLOUR SAL (WHITE OR STAINLESS) DOWNLIGHT TO NEW *DIMMABLE* SWITCH METHOD: SAFELY CONNECT TO EXISTING 240V LIGHTING CIRCUIT IN ROOF, CONNECTIONS MADE IN AUS STD'S HOUSING, CUT NEAT HOLE IN CEILINNG FOR DOWNLIGHT, LOOP DIMMING CIRCUIT TO ALL LIGHTS & RUN NEW SWITCH CABLE TO NEW SWITCH LOCATION, INSTALL NEW SWITCH TO EXISTING HOUSING OR CREATE A PRECISE OPENING FOR NEW SWITCH & TEST. FLUSH MOUNT NEW SWITCH WHERE POSSIBLE. REQUIREMENTS: SAFELY INSTALLED EXISTING POWER SOURCE & SWITCH, TIMBER BATON CEILINGS W/ ADEQUATE ACESS ONLY, 100mm ROOF SPACE, POWER SOURCE MUST HAVE EXISTING RCD, NO ASPESTOS ROOFING, WARM OR COOL LIGHTING MUST BE DECIDED PRIOR TO INSTALL, DOWNLIGHT COLOUR MUST BE DECIDED PRIOR TO INSTALL, ADEQUATE SPACE / CAVITY / OLD SWITCH AVAILABLE FOR INSTALLATION OF NRE SWITCH. SALES POINTS: PREMIUM SAL TRI COLOR DIMMABLE 72MM (WHITE OR STAINLESS), ALWAYS CENTERED W/ MULTI-PLANE LASER LEVEL TO ENSURE PERFECT SPACING, REGULAR PLACEMENT USULLY BASED UPON EXISTING DOWNLIGHTS AND MATCHING TO OTHER ROOMS, OTHERWISE 500MM IN FROM EACH CORNER.ALL HOLES CUT USING DUST COWL TO AVOID UNNECCESARY MESS. REMOVAL OF EXISTING FITTING & OLD ILLEGAL WIRING INCLUDED. SWITCH USED WILL BE DETERMINED BY EXISTING BRAND / CUSTOMERR PREFERENCE, OTHERWISEC.CLIPSAL ICONIC SWITCHES WILL BE	\$700 inc. GST (SET)